

Who We Are

Kosmayer Associates is a third generation, four decade old national, retainer-based executive search consulting firm specializing exclusively in the financial services sector. The firm, headquartered in Baltimore, was founded in Princeton, N.J. by John H. Kostmayer in 1972.

Prior to founding Kostmayer Associates, John was Group Vice President of ITT's worldwide financial services companies. John was also Chairman and CEO of Waddell & Reed, as well as Chairman of the Investment Company Institute's Marketing Committee.

The financial services industry is our only business, so you benefit from our principals' experience, depth of knowledge, contacts, and intense focus. In effect, our principals are your partners but not on your payroll.

Just like you, our reputation is our hallmark. We take pride in our accomplishments for clients, and we treat candidates with consideration.

"The Kostmayers are immediately involved in their assignment. They perform an in-depth analysis to make sure they understand the job you want to fill and the kind of person you want to hire. They also get an accurate sense of your organization. Their rigorous evaluation process produces highly qualified candidates quickly. It is these things that differentiate them from other executive search firms."

Roy H. Bubbs, President, MONY Independent Network